

## Message Text

UNCLASSIFIED

PAGE 01 THESSA 00124 141656Z

42

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 EURE-00 /021 W

----- 037039

P 141500Z FEB 75

FM AMCONSUL THESSALONIKI

TO RICHARD F. DOWNS PRIORITY

GORDON A. FRIESEN, INT., INC.

GAFINT, WASHINGTON DC

INFO SECSTATE WASHDC 2249

USDOC WASHDC

AMEMBASSY ATHENS

UNCLAS THESSALONIKI 0124

E.O. 11652: N/A

TAGS : BGEN, GR

SUBJECT : CONSULTING AND A-E CONTRACT FOR THESSALONIKI HOSPITAL

REF : (A) YOUR TEL OF FEB 13, (B) THESSALONIKI 115

1. FOLLOWING ARE REPLIES TO QUESTIONS POSED IN YOUR CABLE:

QUESTION 1: ACCORDING US EMBASSY ATHENS, ELIAS SKROUBELOS IS  
SOLE OWNER OF ARCH-ENGR FIRM ESTABLISHED IN ATHENS 1949.  
SKROUBELOS CONSIDERED ONE OF BEST IN FIELD AND HAS COMPLETED  
OVER 50 STUDIES. RECEIVED FIRST OR SECOND AWARDS IN FIVE  
PAN-HELLENIC ARCHITECTURAL COMPETITIONS INCLUDING FIRST AWARD  
FOR PROJECT AT THESSALONIKI UNIVERSITY. SKROUBELOS CLAIMS  
ANNUAL TURNOVER OF APPROX DOLLARS 330 THOUSAND. ACCORDING TO  
BANK REPORT, FIRM HAD 1972 WORKING CAPITAL OF DOLLARS 130  
THOUSAND AND RECEIVED FOR SERVICES DOLLARS 250,000 IN 1970  
AND DOLLARS 297,000 8, 1971. GOOD REPUTATION AND BANK  
REFERENCES.

QUESTIONS 2-3: CONGEN DISCUSSED BOTH CONSULTING AND A-E  
CONTRACTS WITH MR. KAKOULIDES OF TECHNICAL SERVICES OFFICE OF  
THESSALONIKI UNIVERSITY FEBRUARY 14. HE STATES THAT THERE NO  
OBJECTION TO SEPARATE FRIESEN PROPOSAL IN CAPACITY OF CONSULTANT  
AND PARTICIPATION WITH GREEK AE FIRM. AWARD HOWEVER WILL NOT  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 THESSA 00124 141656Z

BE MADE IN BOTH CAPACITIES.

2. KAKOULIDES CONFIRMED THAT COPY OF FRIESEN LETTER FORWARDED BY CONGEN MEETS CRITERIA FOR LETTER OF INTEREST BUT MUST STILL BE REVIEWED BY COMMITTEE. ORIGINAL WITH QUALIFYING INFORMATION ON FIRM NOT YET RECEIVED. UNIVERSITY ALSO REQUESTS PRIOR TO FEB 24 DEADLINE QUOTATION ON FRIESEN CONSULTING COMMISSION EXPRESSED AS PERCENTAGE OF TOTAL COST OF TECHNICAL A-E SURVEY. TECHNICAL SURVEY "UNOFFICIALLY" BUDGETED AT APPROX DOLLARS 3 MILLION AND TOTAL PROJECT AT DOLLARS 70 MILLION. BID DEADLINE FOR A-E SURVEY IS MARCH 5 AND OPEN ONLY TO GREEK FIRMS. FOREIGN FIRMS WELCOME TO COOPERRATE WITH GREEK PRIME CONTRACTOR, BUT FOREIGN CURRENCY COST WOULD BE SIGNIFICANT FACTOR IN AWARD OF CONTRACT.

3. RECOMMENDATION: SUGGEST FRIESEN CONSIDER SEPARATE PROPOSALS IN BOTH CAPACITIES. KAKOULIDES EXPRESSED PARTICULAR INTEREST IN FOREIGN FIRM FOR CONSULTING SERVICES, BUT A-E SURVEY ALSO WORTH INVESTIGATING. TECHNICAL OFFICE REPORTED THAT SEVERAL LETTERS OF INTEREST ALREADY RECEIVED FROM FOREIGN FIRMS. SUGGEST YOU AIR MAIL COMPLETE QUALIFYING MATERIALS SOONEST TO US CONSULATE GENERAL AND QUOTATION ON COMMISSION IF POSSIBLE. JACKSON

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975THESSA00124  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750054-0872  
**From:** THESSALONIKI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750239/aaaabjir.tel  
**Line Count:** 83  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** (A) YOUR TEL OF FEB 13, (B) THESSALO, NIKI 115  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 07 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <07 MAY 2003 by RuthemTJ>; APPROVED <07 JAN 2004 by CunninFX>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** : CONSULTING AND A-E CONTRACT FOR THESSALONIKI HOSPITAL  
**TAGS:** BGEN, GR  
**To:** n/a  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006